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Operational & Financial Services:

Operational Performance Improvement

When our clients want increased profit margins and revenues, we tell them to first improve their operational efficiency and the effectiveness of their output.

Operational Performance Improvement is the concept of measuring the output of a particular process or system, then modifying the process or system to increase the output, increase efficiency, and increase the effectiveness of the process or system.

Allegiant takes a systematic approach to create scalable customized solutions for clients to help them achieve rapid breakthrough operational performance. Our Operational Performance Improvement methodologies help clients align their strategy, structure, people, processes, and technology so they may achieve rapid and sustained operational and financial success. Our approach is to quickly assess our client's current reality; work with client to assess their needs; develop a customized strategy for success, collaboratively agree on a roadmap/plan, and the metrics to monitor impending success. Then we immediately begin disciplined execution. We measure success not in the amount of training or the number of workshops we conduct, but rather in improvement in the client's bottom line metrics; and we challenge everything.

Allegiant's goal is to leave every client with sustainable processes/systems which have a bottom line impact and display improved financial performance. In achieving our goal, the results exceed the cost of implementation. A strategic operations transformation supports a company's implementation cost by dramatically reducing delivered unit cost, improving responsiveness, removing process variance and reducing operational risk. We help our clients generate benefits such as:

- Up to 30 to 80 percent reduction in lead times
- Up to 10 to 30 percent reduction in internal costs
- Up to 30 to 70 percent reduction in inventory
- Up to 5 to 30 percent reduction in purchased costs
- [View our Case Studies](#)

Despite years of experience with operations improvement methods such as Lean and Six Sigma, many organizations aren't able to conduct rapid, integrated operations transformations across a production system. Allegiant's Operational Performance Improvement offerings are catalysts to improvement, where operating strategies are clearly linked to customer expectations and business performance. We have helped companies achieve performance improvements in a number of industries and products. From improving plant operations and overall equipment effectiveness to managing global production networks and integrating operating strategies with business strategies – Allegiant has helped clients achieve tangible results.

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